

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000476
Gateway Motors Inc
Interchange Plaza
190 Sykes Mt Ave
White River Jct VT 05001
USA

Phone #: 802-295-3124

Contract ID 000000000000000000021056		Page 1 of 13
Contract Dates 11/17/2011 to 11/17/2012		Origin CPS
Description: CPS-2012 FORD PPV II		Contract Maximum \$999,990.00
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1		2012 FORD POLICE PURSUIT VEHICLE - INTERCEPTOR SEDAN	EA	0.01000	0.00	0.00

MAKE: FORD MODEL: SEDAN POLICE
ENGINE DISPLACEMENT: 3.5L WHEELBASE: 112.9
TRANSMISSION: AUTOMATIC TIRE SIZE: P245/155R18
BATTERY: CCA: 750 ALT: 220 AMP
WARRANTY: MONTHS: 36 MILES: 36,000
POWERTRAIN: MONTHS: 60 MILES: 60,000

AWD (INCL. D&D) P2M S
VEHICLE BASE PRICE UNIT PRICE
For vehicle drop shipped to Dept. of Public Safety, Colchester, VT \$22,965.00
For vehicle shipped to dealer with dealer doing pre-delivery service \$23,065.00

FWD (INCL. D&D) P2L SS
VEHICLE BASE PRICE UNIT PRICE
For vehicle drop shipped to Dept. of Public Safety, Colchester, VT \$21,965.00
For vehicle shipped to dealer with dealer doing pre-delivery service \$22,065.00

OPTIONAL EQUIPMENT:

3.5L V6 Ti-VCT (Twin independent Variable Cam Timing) 998 S: - STD
3.5L V6 GTDI EcoBoost - AWD Only - (148mph Top Speed) 99T/44C: \$2745.00
EcoBoost - Speed Limited Calibration - (131mph Top Speed) (Req. EcoBoostTM w/AWD) 12T: N/A
6-speed Automatic Transmission 44J S: STD

Police Interior Upgrade Package, #12P: \$330.00
Cloth rear-seats
Floor mats, front and rear
1st Row Carpet Floor Covering with 2nd Row Vinyl
Floor Covering
Full floor console with unique police finish panels
Note: Not available with the following Police Interceptor Packages: #4 (854), #5 (855), #6 (856)
12P

Police Interceptor #1 - Front Headlamp Lighting Solution #661: \$779.00
Two (2) front Integrated LED Lights (in headlamps)
Note: Not available with Police Interceptor Package #6 - 856
661

Police Interceptor #1a - Front Headlamp / Police Interceptor Housing Only #13P: \$105.00
Includes amber, park-turn signals indicators
Pre-drilled LED holes (does not include LED installed lights).
Note: Not available with Police Interceptor Package #1 - 661
Note: Not available with Police Interceptor Package #6 - 856 13p

Police Interceptor #2 - Tail Lamp Lighting Solution #662: \$361.00
Two (2) Rear Integrated LED Lights (in tail lamps)
Note: Not available with Police Interceptor Package #6 - 856
662

Police Interceptor #3 - Rear Lighting Solution - #663: \$413.00
Two (2) Backlite Flashing LED Lights (window mounted on each side of chimsel stop light)
Two (2) Decklid Inner Flashing LED Lights

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Contract Dates 11/17/2011 to 11/17/2012	Origin CPS	
Description: CPS-2012 FORD PPV II	Contract Maximum \$999,990.00	
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
		Note: Not available with Police Interceptor Package #6 - 856 663				
		Police Interceptor #4 - Trunk Upfit Package #854: \$622.00 Rear Console Mounting Plate Wiring Harness Two (2) light cables - supports up to (6) LED lights (engine compartment) Two (2) grille LED light cables Trunk Power Distribution Box (PDB) Two (2) 50 amp battery and ground circuits in-trunk One (1) 10 amp siren / speaker circuits (engine to trunk) Trunk Circulation Fan Trunk Electronics Tray Pre-Wiring for grille lamp, siren, and speaker Note: Not available with the following Police Interceptor Packages: #5 (855) ; #6 (856) 854				
		Police Interceptor #5 - Light Controller Package #855: \$1,396.00 Includes content from the following Police Interceptor Packages: #4 (854) plus: Whelen Light Controller (PCC8R) Whelen PCC8R Light Relay Center (trunk-mounted) Light Controller / Relay Center Wiring Pre-Wiring for grille lamp, siren, and speaker Note: Not available with the following Police Interceptor Packages: #4 (854); #6(856) 855				
		Police Interceptor #6 - Ready for the Road Package #856: \$3,106.00 Includes content from the following Police Interceptor Packages: #1 (661); #2 (662); #3 (663); #4 (854); #5 (855) plus: Whelen Cencom Light Controller Whelen Cencom Relay Center / Siren Amp (mounted on Electronics Tray) Light Controller / Relay Cencom Wiring Grille LED Lights 100 Watt Siren / Speaker LH Trunk Storage Boxes (9) I/O Digital Serial Cable (console to trunk) Hidden Door Lock Plunger / Rear Door Handles Inoperable Pre-Wiring for grille lamp, siren, and speaker Note: Not available with the following Police Interceptor Packages: #1 (661); #2 (662); #3 (663); #4 (854); #5 (855) 856				
		Engine Block Heater 41H: \$30.00 License Plate Bracket - Front 153: N/C Dark Car Feature - Courtesy lamp disable when any door is opened 13C: \$18.00 Daytime Running Lamps 942: \$44.00 Pre-Wiring for grille lamp, siren and speaker 51G: \$44.00 Spot Lamp - driver only (Incandescent Bulb) (Not available with 21L, 21P, 21B) 21D: \$182.00 Spot Lamp - driver only (LED Bulb) (Not available with 21D, 21P, 21B) 21L: \$296.00 Spot Lamp - Dual (driver and passenger) (Incandescent Bulb) (Not available with 21D, 21L, 21B) 21P: \$335.00 Spot Lamp - Dual (driver and passenger) (LED Bulb) (Not available with 21D, 21L, 21P) 21B: \$526.00 Trunk Storage Vault (Includes lockable door) 19T: \$105.00 Badge Delete (Police Interceptor Badge Only) 19D: N/C				
		Two-Tone Vinyl Package #1 #141: \$714.00 Roof Vinyl RH/LH Front Doors Vinyl RH/LH Rear Doors Vinyl Note: Not available with the following Vinyl Packages: #2 (142); #3 (143); (144)				

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Contract ID 000000000000000000021056		Page 3 of 13
Contract Dates 11/17/2011 to 11/17/2012		Origin CPS
Description: CPS-2012 FORD PPV II		Contract Maximum \$999,990.00
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
141		Two-Tone Vinyl Package #2 #142: \$714.00 Roof Vinyl Hood Vinyl Decklid Vinyl Note: Not available with the following Vinyl Packages: #1 (141); #3 (143); (144)				
142		Two-Tone Vinyl Package #3 #143: \$596.00 Roof Vinyl RH/LH Front Doors Only Vinyl Note: Not available with the following Vinyl Packages: #1 (141); #2 (142); (144)				
144		Vinyl Word Wrap "POLICE" located on LH/RH sides of vehicle ("White" lettering) Note: Not available with the following Vinyl Packages: #1 (141); #2 (142); #3 (143): \$674.00				
		Wheel Covers (18" Full Face Wheel Cover) 64L: \$52.00 100 Watt Siren/Speaker (includes bracket and pigtail) 96P: \$253.00 Rear View Camera (Req. Electrochromic Rearview Mirror - Camera displayed in rear view mirror) 77B: \$209.00 SYNCTM Basic - Voice Activated Communication System (Requires Reverse Sensing 76R) 53M: \$257.00 Remappable (4) switches on steering wheel (less Voice, Not Avail. w/ SYNC®) (Not available with 47K) 47J: \$131.00 Remappable (4) switches on steering wheel (with Voice, requires SYNC) 47K: \$131.00 Hidden Door Lock Plunger (Not available with 63P, 856) 63B: \$117.00 Hidden Door Lock Plunger and Rear Door Handle Inoperable (Not available with 63B, 18L or 18G) 63P: \$135.00 Rear Door Handles Inoperable / Locks Operable (Not available with 18G or 63P) 18L: \$30.00 Rear Door Handles Inoperable / Locks Inoperable (Not available with 18L or 63P) 18G: \$30.00				
		Windows - Rear window power delete, operable from front driver side switches 67D: \$22.00 1st Row Carpet Floor Covering with 2nd Row Vinyl Floor Covering 17I: \$109.00 2nd Row Cloth Seats 88C: \$52.00 Rear Console Plate 97D: \$30.00 Keyed Alike - 1435x 43E: \$44.00 Keyed Alike - 1284x 43B: 44.00 Keyed AI Keyed Alike - 0576x 43Fike - 0135x 43D: \$44.00 Keyed Alike - 1111x 43J: \$44.00 Ballistic Door Panels - Driver Front Door Only 65E: \$1,349.00 Ballistic Door Panels - Driver & Pass Front Doors 65C: \$2,693.00 BLIS® - Blind Spot Monitoring with Cross Traffic Alert (Manual fold-away mirrors, w/heat, w/o memory, w/o puddle lamps) 55B: \$413.00 Lockable Gas Cap for Easy Fuel® Capless Fuel-Filler 98K: \$18.00 Perimeter Anti-Theft Alarm & Activated by Hood, Door, or Decklid (Requires Key Fob 60P) 59B: \$105.00 Remote Keyless-Entry Key Fob (w/o Keypad, less PATS) (Not available with Keyed Alike feature) 60P: \$222.00 Reverse Sensing 76R: \$257.00 Electrical / Wiring Electronics Tray (w/o Fan) 62D: \$209.00 Trunk circulation fan (mounted on package tray) 97T: \$52.00 Noise Suppression Bonds 20P: \$83.00				

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Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

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EXTENDED SERVICE PLAN (ESP)
Police Interceptor Limited Maintenance Packages (includes Oil Change, Tire Rotation, and Multipoint inspection)
75,000-miles (assumes 5,000-mile intervals = 15 service events) 521:
75,000-miles (assumes 3,000-mile intervals = 25 service events) 522:
100,000-miles (assumes 5,000-mile intervals = 20 service events) 523:
100,000-miles (assumes 3,000-mile intervals = 33 service events) 524: \$1,270.00
125,000-miles (assumes 5,000-mile intervals = 25 service events) 525:
125,000-miles (assumes 3,000-mile intervals = 41 service events) 526:
150,000-miles (assumes 5,000-mile intervals = 30 service events) 527:
150,000-miles (assumes 3,000-mile intervals = 50 service events) 528: \$1,914.00
Special Green Paint Code W7606G: \$475.00

2		2012 FORD POLICE PURSUIT VEHICLE - INTERCEPTOR UTILITY	EA	0.01000	0.00	0.00
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MAKE: FORD MODEL: UTILITY POLICE
ENGINE DISPLACEMENT: 3.7L WHEELBASE: 112.6
TRANSMISSION: AUTOMATIC TIRE SIZE: P245/55R18
BATTERY: CCA 750 ALT: 220
WARRANTY: MONTHS: 36 MILES: 36,000
POWERTRAIN: MONTHS: 60 MILES: 60,000

AWD (INCL. D&D) K8A
For vehicle drop shipped to Dept. of Public Safety, Colchester, VT \$24,859.00
For vehicle shipped to dealer with dealer doing pre-delivery service \$24,959.00

FWD (INCL. D&D) K7A
For vehicle drop shipped to Dept. of Public Safety, Colchester, VT \$23,858.00
For vehicle shipped to dealer with dealer doing pre-delivery service \$23,958.00

OPTIONAL EQUIPMENT

3.7L V6 Ti-VCT FFV with 6-Speed Automatic Transmission 99R/44C: STD
6-speed Automatic Transmission 44J S: N/A

Interior Upgrade Package: \$332.00

1st and 2nd Row Carpet Floor Covering
Cloth Seats
Center Floor Console less shifter w/unique Police console finish plate
Includes Console Top Plate & Finish 3 (incl. 2 cup holders)
Floor Mats, front and rear
Note: Not available with Police Interceptor Package #24 - 67G
Note: Not available with Police Interceptor Package #25 - 67H
65U

Police Interceptor 21 - Front Headlamp Lighting Solution: \$777.00

Two (2) front Integrated LED Lights (in headlamps)
Note: Not available with Police Interceptor Package #25 - 67H
66A

Police Interceptor #21a - Front Headlamp/Police Interceptor Housing Only: \$107.00

Front headlamp assembly - Pre-drilled holes, does not include LED installed lights.
Note: Not available with Police Interceptor Package #21 - 66A
Note: Not available with Police Interceptor Package #25 - 67H
86P

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Police Interceptor 22 - Tail Lamp Lighting Solution: \$362.00

Two (2) Rear integrated LED Lights (in tail lamps)
Note: Not available with Police Interceptor Package #25 - 67H
66B

Police Interceptor 23 - Rear Lighting Solution: \$387.00

Two (2) Backlite Flashing LED Lights (mounted to rear decklid glass)
Two (2) Liftgate Inner Flashing LED Lights (bottom edge)
Note: Not available with Police Interceptor Package #25 - 67H
66C

Police Interceptor 24 - Cargo Wiring Upfit Package: \$1,139.00

Rear Console Mounting Plate
Wiring Harness - Two (2) LED light cables - supports up to (6) LED Lights
(engine compartment)
Two (2) grille LED light cables
Cargo Area Power Distribution Box (PDB)
Two (2) 50 amp battery and ground circuits in RH rear quarter
One (1) 10 amp siren/speaker circuits (engine to cargo area)
Whelen Lighting Controller
Whelen PCC8R Light Relay Center (mounted behind 2nd row seat)
Light Controller/Relay Center Wiring
Note: Not available with Police Interceptor Package #25 - 67H
67G

Police Interceptor 25 - Ready for the Road Package: \$2,902.00

All-in Complete Package - Includes Police Interceptor #21, #22, #23, #24
Packages plus
Whelen Cencom Light Controller
Whelen Cencom Relay Center/Siren Amp
Light Controller/Relay Cencom Wiring
Grille LED Lights
100 Watt Siren/Speaker
(9) I/O Digital Serial Cable (console to cargo)
Hidden Door Lock Plunger & Rear Door Handles Inoperable
Rear Console Mounting Plate
Note: Not available with the following Police Interceptor Packages: #21 (66A); #22 (66B); #23
(66C); #24 (67G)
67H

Engine Block Heater 41H: \$30.00

License Plate Bracket - Front 153: N/C

Dark Car Feature - Courtesy lamp disable when any door is opened 43D: \$17.00

Daytime Running Lamps 942: \$38.00

Pre-Wiring for grille lamp, siren and speaker 60A: \$43.00

Dome Lamp - Red/White in Cargo Area 17T: \$43.00

Spot Lamp - Driver Only (Incandescent Bulbs) 51Y: \$182.00

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Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
		Spot Lamp - Driver Only (LED Bulbs) 51R: \$336.00				
		Spot Lamp - Dual (driver and passenger) (Incandescent Bulbs) 51Z: \$298.00				
		Spot Lamp - Dual (driver and passenger) (LED Bulbs) 51S: \$527.00				
		Glass - Solar Tint 2nd and 3rd Row (Deletes Privacy Glass) 92G: \$102.00				
		Glass - Solar Tint 2nd Row Only (Deletes Privacy Glass) 92R: \$73.00				
		Roof Rack Side Rails - Black 68Z: \$85.00				
		Two-Tone Vinyl Package #1: \$714.00				
		Roof Vinyl RH/LH Front Doors Vinyl RH/LH Rear Doors Vinyl Note: Not available with the following Vinyl Packages: #2 (91B); #3 (91C); (91D) 91A				
		Two-Tone Vinyl Package #2: \$714.00				
		Roof Vinyl Hood Vinyl Note: Not available with the following Vinyl Packages: #1 (91A); #3 (91C); (91D) 91B				
		Two-Tone Vinyl Package #3: \$595.00				
		Roof Vinyl RH/LH Front Doors Only Vinyl Note: Not available with the following Vinyl Packages: #1 (91A); #2 (91B); (91D) 91C				
		"POLICE" located on LH/RH sides of vehicle ("White" lettering): \$676.00				
		Note: Not available with the following Vinyl Packages: #1 (91A); #2 (91B); #3 (91C) 91D				
		Wheel Covers (18" Full Face Wheel Cover) 64B: \$51.00				
		100 Watt Siren/Speaker (includes bracket and pigtail) 18X: \$255.00				
		Rear View Camera (Req. Electrochromic Rearview Mirror - Video is displayed in rear view mirror. Requires 53M) 21B: \$208.00				
		SYNC® Basic (Voice Activated Communication System) 53M: \$251.00				
		Remappable (4) switches on steering wheel (less Voice, not avail. w/SYNC®) 61R: \$132.00				
		Remappable (4) switches on steering wheel (with Voice, requires SYNC®) 61S: \$132.00				
		Hidden Door Lock Plunger (Not available with 52P, 67H) 52H: \$119.00				
		Hidden Door Lock Plunger and Rear Door Handle Inoperable (Not available 52H, 68L or 68G) 52P: \$136.00				

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Rear Door Handles Inoperable/Locks Operable (Not available with 52H, 52P, 67H, 68G) 68L: \$30.00

Rear Door Handles Inoperable/Locks Inoperable (Not available with 52P, 67H, 68L) 68G: \$30.00

Windows - Rear window power delete, operable from front driver side switches 18W: \$22.00

1st and 2nd row carpet floor covering 16C: \$107.00

2nd Row Cloth Seats 88F: \$51.00

Rear Console Plate (Not available with Interior Upgrade Pkg - 65U) 85R: \$30.00

Keyed Alike - 0576x 59F: \$43.00

Keyed Alike - 1435x 59E: \$43.00

Keyed Alike - 1284x 59B: \$43.00

Keyed Alike - 0135x 59D: \$43.00

Keyed Alike - 1111x 59J: \$43.00

Ballistic Door Panels - Driver Front Door Only 90D: \$1,348.00

Ballistic Door Panels - Driver & Pass Front Doors 90E: \$2,694.00

BLIS® - Blind Spot Monitoring with Cross Traffic Alert (Requires 21B) 55B: \$417.00

Lockable Gas Cap for Easy Fuel Capless Fuel-Filler 19L: \$17.00

Perimeter Anti-Theft Alarm - Activated by Hood, Door, or Decklid (Requires Key Fob) 593: \$102.00

Remote Keyless Entry Key Fob (w/o Keypad, less PATS) (Not available with Keyed Alike) 595: \$221.00

Reverse Sensing 76R: \$234.00

Aux Air Conditioning 17A: \$518.00

Noise Suppression Bonds (Ground Straps) 60R: \$85.00

EXTENDED SERVICE PLAN (ESP)

Police Interceptor Limited Maintenance Packages (includes Oil Change, Tire Rotation, and Multipoint inspection):

75,000 miles (assumes 5,000 mile intervals = 15 service events) 50A: \$654.00

75,000 miles (assumes 3,000 mile intervals = 25 service events) 50B: \$1,063.00

100,000 miles (assumes 5,000 mile intervals = 20 service events) 50C: \$782.00

100,000 miles (assumes 3,000 mile intervals = 33 service events) 50D: \$1,271.00

125,000 miles (assumes 5,000 mile intervals = 25 service events) 50E: \$1,063.00

125,000 miles (assumes 3,000 mile intervals = 41 service events) 50F: \$1,607.00

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150,000 miles (assumes 5,000 mile intervals = 30 service events) 50G: \$1,169.00

150,000 miles (assumes 3,000 mile intervals = 50 service events) 50H: \$1,917.00

Special Green Paint Code W7606: \$475.00

3		2012 FORD POLICE PURSUIT VEHICLE - SSV FORD EXPEDITION - 4 WHEEL DRIVE	EA	0.01000	0.00	0.00
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FULL SIZE AUTOMOBILE
4 WHEEL DRIVE
Ford Expedition Standard
Special Services Package

MAKE; FORD MODEL: EXPEDITION U1G
ENGINE DISPLACEMENT: 5.4L WHEELBASE: 119
TRANSMISSION: AUTOMATIC TIRE SIZE: P265/70R17
EPA RATING: 13 CITY 18 HWY BATTERY: 650 CCA ALT: 150 AMP
WARRANTY: 36 MONTHS 36,000 MILES
POWERTRAIN: 60 MONTHS 60,000 MILES

VEHICLE BASE PRICE UNIT PRICE

For vehicle drop shipped to Dept. of Public Safety, Colchester, VT: \$27,167.00
For vehicle shipped to dealer with dealer doing pre-delivery service: \$27,267.00

OPTIONAL EQUIPMENT:

SSV Standard Package (Package 928): INCLUDED
Seats 2d row 40/20/40, 21F: \$102.00
Seats 2d and 3rd row benches, cloth: N/A
Seats 3rd row 60/40 split bench, Vinyl, #875: \$744.00
Running Boards, #186: \$370.00
Daytime running lamps, #43D: \$38.00
Engine Block Heater, #41H: \$30.00
Heavy Duty Trailer Tow Package, #536: \$336.00
XLT Convenience Package: N/A

4		2012 FORD POLICE PURSUIT VEHICLE - SSV FORD EXPEDITION - 2 WHEEL DRIVE	EA	0.01000	0.00	0.00
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FULL SIZE AUTOMOBILE
2 WHEEL DRIVE
Ford Expedition Standard
Special Services Package

MAKE; FORD MODEL: EXPEDITION U1F
ENGINE DISPLACEMENT: 5.4L WHEELBASE: 119
TRANSMISSION: AUTOMATIC TIRE SIZE: P265/70R17
EPA RATING: 14 CITY 20 HWY BATTERY: 650 CCA ALT: 150 AMP
WARRANTY: 36 MONTHS 36,000 MILES
POWERTRAIN: 60 MONTHS 60,000 MILES

VEHICLE BASE PRICE UNIT PRICE

For vehicle drop shipped to Dept. of Public Safety, Colchester, VT: \$24,615.00
For vehicle shipped to dealer with dealer doing pre-delivery service: \$24,715.00

OPTIONAL EQUIPMENT:

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SSV Standard Package (Package 928): INCLUDED
Seats 2d row 40/20/40, Cloth, #21F: \$102.00
Seats 2d and 3rd row benches, cloth: N/A
Seats 3rd row 60/40 split bench, Vinyl, #875: \$744.00
Running Boards, #186: \$370.00
Daytime running lamps, #43D: \$38.00
Engine Block Heater, #41H: \$30.00
Heavy Duty Trailer Tow Package, #536: \$336.00
XLT Convenience Package: N/A

5		2012 FORD POLICE PURSUIT VEHICLE FORD EXPEDITION STANDARD - 4 WHEEL DRIVE	EA	0.01000	0.00	0.00
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MAKE: FORD
MODEL: EXPEDITION #UIG-XL, UIJ-XLT (W/CONVENIENCE PKG OPTION)
ENGINE DISPLACEMENT: 5.7L WHEELBASE: 119"
TRANSMISSION: AUTOMATIC TIRE SIZE: P265/70R 17
EPA RATING: CITY: 13 HWY: 18 BATTERY: CCA : 650 ALT: 78
WARRANTY: MONTHS: 36 MILES: 36,000

VEHICLE BASE PRICE
UNIT PRICE

For vehicle drop shipped to Dept. of Public Safety, Colchester, VT \$28,996.00
For vehicle shipped to dealer with dealer doing pre-delivery service \$29,096.00

OPTIONAL EQUIPMENT

SSV Standard Package (Package 928): N/A
Seats 2d row 40/20/40: STD
Seats 2d and 3rd row benches, cloth: N/A
Seats 3rd row 60/40 split bench, Vinyl #875: \$744.00
Running Boards #186: STD
Daytime running lamps #43D: N/A
Engine Block Heater #41H: \$30.00
Heavy Duty Trailer Tow Package #536: \$336.00
XLT Convenience Package (MUST GO TO UIJ MODEL): \$2,297.00

6		2012 FORD POLICE PURSUIT VEHICLE FORD EXPEDITION STANDARD - 2 WHEEL DRIVE	EA	0.01000	0.00	0.00
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MAKE: FORD
MODEL: EXPEDITION #UIF-XL, UIH-XLT (W/CONVENIENCE PKG OPTION)
ENGINE DISPLACEMENT: 5.4L WHEELBASE: 119"
TRANSMISSION: AUTOMATIC TIRE SIZE: P265/70R 17
EPA RATING: CITY: 14 HWY: 20 BATTERY: CCA : 650 ALT: 78
WARRANTY: MONTHS: 36 MILES: 36,000

VEHICLE BASE PRICE
UNIT PRICE

For vehicle drop shipped to Dept. of Public Safety, Colchester, VT \$26,444.00
For vehicle shipped to dealer with dealer doing pre-delivery service \$26,544.00

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000476
Gateway Motors Inc
Interchange Plaza
190 Sykes Mt Ave
White River Jct VT 05001
USA

Phone #: 802-295-3124

Contract ID 0000000000000000000021056		Page 10 of 13
Contract Dates 11/17/2011 to 11/17/2012		Origin CPS
Description: CPS-2012 FORD PPV II		Contract Maximum \$999,990.00
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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OPTIONAL EQUIPMENT

SSV Standard Package (Package 928): N/A
Seats 2d row 40/20/40 #21F: STD
Seats 2d and 3rd row benches, cloth: N/A
Seats 3rd row 60/40 split bench, Vinyl #875: \$744.00
Running Boards #186: STD
Daytime running lamps #43D: N/A
Engine Block Heater #41H: \$30.00
Heavy Duty Trailer Tow Package #536: \$336.00
XLT Convenience Package (MUST GO TO UIH MODEL): \$2,297.00

CONTRACT TERMS AND ADDITIONAL INFORMATION

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:

STEVE SMITH
PURCHASING AGENT
802-828-4681
FAX 802-828-2222
steven.smith@state.vt.us

THIS CONTRACT IS ISSUED IN ACCORDANCE WITH THE STATE OF VERMONT RFP FOR 2012 POLICE PURSUIT VEHICLES ISSUED 09/07/2011 AND VENDOR'S RESPONSE DATED 09/19/2011

STATE OF VERMONT ATTACHMENT C: STANDARD STATE CONTRACT PROVISIONS DATED JANUARY 10, 2011 AND ATTACHMENT D: COMMODITY PURCHASES TERMS AND CONDITIONS DATED NOVEMBER 10, 2010 ARE ATTACHED AND INCORPORATED AS PART OF THIS ORDER.

SCOPE: TO PROVIDE 2012 MODEL YEAR FORD POLICE PURSUIT VEHICLES TO VARIOUS STATE AGENCIES AND POLITICAL SUBDIVISIONS WITHIN VERMONT

CONTRACT TERM: NOVEMBER 17, 2011 TO NOVEMBER 17, 2012, WITH OPTION TO RENEW FOR TWO ONE YEAR PERIODS AT THE SAME PRICES, TERMS AND CONDITIONS.

TERMS: NET 30 DAYS

QUANTITY: THE ANNUAL VALUE AND QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE; ACTUAL PURCHASES MAY BE HIGHER OR LOWER DEPENDING ON THE STATE'S NEEDS. THE CONTRACT MAXIMUM IS NOT REFLECTIVE OF ACTUAL USAGE.

DELIVERY: RESPONSIBILITY FOR PRODUCT DELIVERY REMAINS WITH THE CONTRACTOR UNTIL THE PRODUCT IS PROPERLY DELIVERED AND SIGNED FOR IN ACCORDANCE WITH THE OFFICE OF PURCHASING & CONTRACTING TERMS AND CONDITIONS. SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICES, WITHOUT EXTRA CHARGE FOR PACKING CASES OR OTHER CONTAINERS. SUCH CONTAINERS WILL REMAIN THE PROPERTY OF THE STATE UNLESS OTHERWISE STATED. DELIVERED GOODS THAT DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

PRICING: ALL EQUIPMENT PRICING IS TO INCLUDE F.O.B. DELIVERY TO THE ORDERING FACILITY. NO REQUEST FOR EXTRA DELIVERY COST WILL BE HONORED. ALL EQUIPMENT SHALL BE DELIVERED ASSEMBLED, SERVICED, OILED, AND READY FOR IMMEDIATE USE, UNLESS OTHERWISE REQUESTED BY THE PURCHASING AGENCY.

QUALITY: ALL PRODUCTS PROVIDED UNDER THESE AGREEMENTS WILL BE NEW AND UNUSED, UNLESS OTHERWISE STATED.

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000476
Gateway Motors Inc
Interchange Plaza
190 Sykes Mt Ave
White River Jct VT 05001
USA

Phone #: 802-295-3124

Contract ID 000000000000000000021056		Page 11 of 13
Contract Dates 11/17/2011 to 11/17/2012		Origin CPS
Description: CPS-2012 FORD PPV II		Contract Maximum \$999,990.00
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
FACTORY SECONDS OR REMANUFACTURED PRODUCTS WILL NOT BE ACCEPTED UNLESS SPECIFICALLY REQUESTED BY THE PURCHASING AGENCY. ALL PRODUCTS PROVIDED BY THE CONTRACTOR MUST MEET ALL FEDERAL, STATE, AND LOCAL STANDARDS FOR QUALITY AND SAFETY REQUIREMENTS. PRODUCTS NOT MEETING THESE STANDARDS WILL BE DEEMED UNACCEPTABLE AND RETURNED TO THE CONTRACTOR FOR CREDIT AT NO CHARGE TO THE STATE.						

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES AND SHALL SPECIFY THE ADDRESS TO WHICH PAYMENTS WILL BE SENT.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT, OR ANY PORTION THEREOF, IF, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR ARE NOT CONSISTENT WITH THE TERMS OF THE CONTRACT

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

REPORTING REQUIREMENTS: CONTRACTORS WILL BE REQUIRED TO SUBMIT QUARTERLY PRODUCT SALES REPORT TO THE PURCHASING AGENT PURSUANT TO THE SCHEDULE BELOW. EACH REPORT MUST CONTAIN THE FOLLOWING INFORMATION: CONTRACT NUMBER; USING DEPARTMENT'S ADDRESS, CONTACT NAME, AND TELEPHONE NUMBER; PRODUCT ORDERED; QUANTITY ORDERED; QUANTITY SHIPPED; AND PRICE CHARGED, WITH TOTALS FOR EACH PRODUCT FOR EACH REPORTING PERIOD. WE RESERVE THE RIGHT TO REQUEST ADDITIONAL INFORMATION OR TO MODIFY THE REPORTING PERIODS.

REPORTING PERIODS: QUARTERLY REPORTS MUST BE SUBMITTED IN ACCORDANCE WITH THE FOLLOWING SCHEDULE:

REPORTING PERIOD: JANUARY 1 TO MARCH 31 - REPORT DUE APRIL 15
REPORTING PERIOD: APRIL 1, TO JUNE 30 - REPORT DUE JULY 15
REPORTING PERIOD: JULY 1 TO SEPTEMBER 30 - REPORT DUE OCTOBER 15
REPORTING PERIOD: OCTOBER 1 TO DECEMBER 31 - REPORT DUE JANUARY 15

CONTRACT TERMS: THIS CONTRACT WILL BE SUBJECT TO REVIEW THROUGHOUT ITS TERM. THE STATE WILL CONSIDER CANCELLATION UPON DISCOVERY THAT A VENDOR IS IN VIOLATION OF ANY PORTION OF THE AGREEMENT, INCLUDING AN INABILITY BY THE VENDOR TO PROVIDE THE PRODUCTS, SUPPORT, AND/OR SERVICE OFFERED IN THEIR RESPONSE.

TOWNS AND SCHOOLS OF THE STATE OF VERMONT: AT THE BIDDER'S ELECTION POLITICAL SUBDIVISIONS MAY PARTICIPATE IN STATE CONTRACTS AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY FOR THESE PAYMENTS.

AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER/PURCHASE ORDER # ON ALL CORRESPONDENCE, DELIVERY DOCUMENTS AND INVOICES.

CUSTOMER SATISFACTION SURVEY: TO HELP US UNDERSTAND HOW WE CAN BETTER SERVE YOU, WE ARE INTERESTED IN RECEIVING YOUR COMMENTS REGARDING THE QUALITY OF SERVICE YOU RECEIVED IN YOUR MOST RECENT INTERACTION WITH THE DEPARTMENT OF BUILDINGS & GENERAL SERVICES (BGS). PLEASE COMPLETE THE ON-LINE CUSTOMER COMMENT FORM AT:
http://www.bgs.state.vt.us/forms/bgs_surveys/index.php?type=customer&action=customer

VEHICLE GENERAL SPECIFICATIONS, REQUIREMENTS AND PENALTIES

April 19, 2010

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
USA

CONTRACT



Vendor ID 0000000476
Gateway Motors Inc
Interchange Plaza
190 Sykes Mt Ave
White River Jct VT 05001
USA

Phone #: 802-295-3124

Contract ID 000000000000000000021056		Page 12 of 13
Contract Dates 11/17/2011 to 11/17/2012		Origin CPS
Description: CPS-2012 FORD PPV II		Contract Maximum \$999,990.00
Buyer Name Smith, Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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TITLES: ALL TITLES WILL BE WRITTEN TO THE REQUESTING DEPARTMENT. ALL STATE OWNED VEHICLES WILL INDICATE THE FIRST LIEN HOLDER AS THE STATE OF VERMONT, BUILDINGS AND GENERAL SERVICES, 103 SOUTH MAIN STREET, WATERBURY, VT 05676

ALL COMPONENTS, BRAKE LININGS, CLUTCH DISKS, ETC WILL BE MANUFACTURED WITH ASBESTOS FREE MATERIAL.

PLEASE NOTE THAT ALL EQUIPMENT NORMALLY ADVERTISED AS STANDARD IS TO BE INCLUDED ON THE VEHICLES ORDERED UNLESS SUPERSEDED BY THE DETAILED SPECIFICATION.

AT THE TIME OF DELIVERY, ALL VEHICLES MUST MEET THE FOLLOWING CONDITIONS:

1. CONFORM AND BE EQUIPPED TO MEET THE REQUIREMENTS OF THE VERMONT DEPARTMENT OF MOTOR VEHICLES.
2. MEET CALIFORNIA EMISSIONS STANDARDS
3. BE COMPLETELY VERMONT STATE INSPECTED AND SERVICED BY VENDOR INCLUDING:
 - a. STEERING GEOMETRY
 - b. BALANCING OF ALL WHEELS AND TIRES
4. HAVE A MINIMUM OF 1/2 TANK OF FUEL REGISTERED ON THE FUEL GAUGE.
5. INCLUDE 4 SETS OF PROGRAMMED WORKING MANUFACTURER'S KEYS AND 2 FOBS, IF AVAILABLE.
6. ALL NECESSARY PAPERWORK REQUIRED TO REGISTER VEHICLE
7. BE ELIGIBLE TO BE REGISTERED IN VERMONT

PENALTIES:

The following penalties will apply for each vehicle delivered that do not meet conditions 3, 4 & 5 above:

Condition #3: Vehicle is not VT State inspected at time of delivery: \$50.00 for the inspection + \$75.00 labor = \$125.00 per vehicle.

Condition #4: Vehicle not delivered with minimum 1/2 tank of fuel: Actual cost of fuel plus \$25.00 labor to bring the tank to half full, per vehicle.

Condition #5: Keys: Actual cost to purchase keys at the location of customer's choice + \$25.00 labor per vehicle.

The total amount for any of these penalties where applicable will be deducted from the invoice amount.

VENDOR IS TO PROVIDE ORDER ACKNOWLEDGEMENT TO "INVOICE TO" ADDRESS OR AN ADDRESS DETERMINED BY THE ORDERING PARTIES.

VENDOR CONTACT:

LEE PORTER
EMAIL: LPORTERGMOTORS@AOL.COM
TEL.#800-295-3124, EXT. 105
FAX #802-295-7276

DELIVERY: 120 DAYS ARO

State of Vermont

Buildings and General Services
Office of Purchasing & Contracting
10 Baldwin St
Montpelier VT 05633-7501
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Phone #: 802-295-3124

Contract ID 000000000000000000021056		Page 13 of 13
Contract Dates 11/17/2011 to 11/17/2012		Origin CPS
Description: CPS-2012 FORD PPV II		Contract Maximum \$999,990.00
Buyer Name Smith,Steven D	Buyer Phone 828-4681	Contract Status Approved

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
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WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the STATE of VERMONT

By the CONTRACTOR

Date: _____

Date: _____

Signature: _____

Signature: _____

Name: _____

Name: _____

Title: _____

Title: _____

Email: _____

Email: _____